> **It obviously offers a total package.**
> **I can come to the dairy and arrive here, along with my cows, any time of the day or night and know it's going to function, and that service aspect of that is really important.**
>
> — Mat Daubney

Peace of mind

Milk Quality

Milk Yield

Agreed Cost

> **We wanted something that was totally secure, something that allowed us to have a good night's sleep. This contract allowed us to have 24-hour support, and in addition to that, we have everything - sleeves, rubber and products that allow us to monitor the machines.**
>
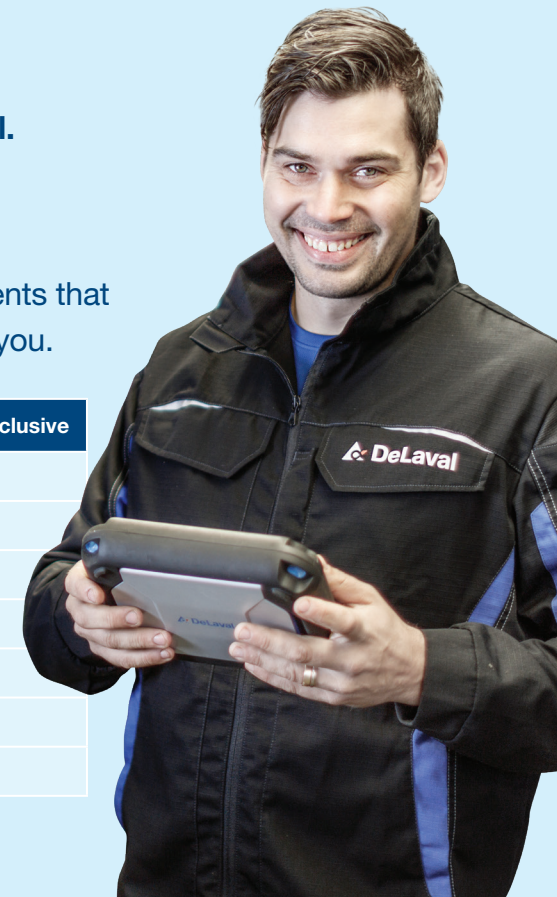> — Christian Legret

Ongoing Performance Optimisation

At the heart of your InService All-Inclusive agreement is the combination of three things only DeLaval can offer:

1. **A trained DeLaval technician.**

2. **VPR200 - our most effective and powerful analysis tool.**

3. **DeLaval consumables - tested and verified to work with DeLaval equipment.**

Together, these are the key to ongoing performance improvements that may be able to unlock productivity and animal health gains for you.

	InService™	InService™ All-Inclusive
Preventive maintenance	✓	✓
Machine test	✓	✓
Support 24/7	✓	✓
Detergent, teat spray, milk filter and vp oil	Optional	✓
Liners and tubes	Optional	✓
Emergency service*	-	-
Advisory services	Optional	Optional

*Emergency service is available for the DeLaval VMS™ Series with InService™ All-Inclusive Plus

Cleaning Analysis and Action – DeLaval DCA

Cleaning milking equipment is essential for milk quality and with DeLaval DCA you can be certain that when you switch on your cleaning process it is delivering the best quality milk possible, without using too much hot water or detergents.

To do this we use the VPR200 to take readings while the milking system is being cleaned. This detailed data is then analysed to create a set of actions to help you make every aspect of your cleaning process work correctly.

Dynamic Milking Analysis and Action – DeLaval DDA

Your technician is able to use the VPR200 to measure the true vacuum levels under the teat by monitoring vacuum during milking – this is known as wet or dynamic testing.

We can also monitor your milking routine and throughput, this is then benchmarked with industry best practices to provide improvement recommendations based on your farm conditions.

ALL FOR ONE AGREED PRICE

Hundreds of tasks and consumable replacements all performed automatically to keep you where you belong. **Milking at the blue line.**

delaval.com

DeLaval

DeLaval InService™ All-Inclusive

Long term performance is All-Included

IT ALL REVOLVES AROUND YOU

DeLaval

Long term performance is All-Included

If you only perform service tasks once you notice a drop in performance you are wasting your hard earned money.

We can help you make sure that your milking system is running at full power, at all times, on your terms.

With DeLaval InService™ All-Inclusive we will carry out routine maintenance, scheduled servicing and the replenishment of consumables; all for one agreed price and with a payment structure that works for you.

InService™ All-Inclusive
The Power to Perform

Agreed Cost ＋ **Milk Yield** ＋ **Milk Quality** ＋ **Peace of Mind** ＝ ✓

MILKING PERFORMANCE

max

Kilograms of milk per hour

DeLaval

Your milking system, like any hard worker, requires maintenance, servicing and replacement of oils, filters, liners, detergents as well as regular cleaning to keep it performing at the level you demanded when you purchased it.
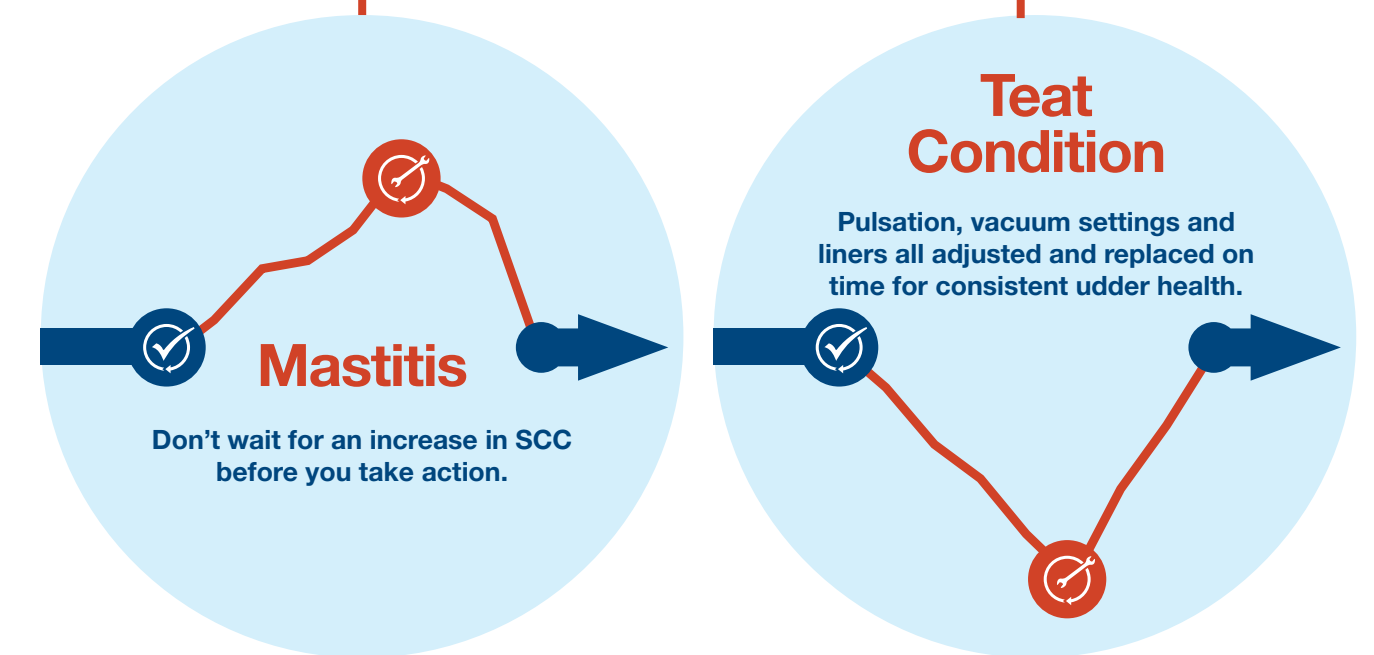
If you service your system here, you don't lose performance.

If you wait to service your system here:

- How do you budget for these costs?
- How much productivity was lost?
- Was it worth running the risk of a break-down?

InService All-Inclusive performs key tasks when they are needed and before your performance suffers.

- One agreed price
- Peace of mind
- Easy to budget
- Consumables included
- Service & maintenance
- Liners & tubes
- Milk filters & oil
- Cleaning routines & analysis
- Vacuum & pulsation
- Delivered on schedule
- Fully trained technician
- Teat spray & detergents

Mastitis

Don't wait for an increase in SCC before you take action.

Teat Condition

Pulsation, vacuum settings and liners all adjusted and replaced on time for consistent udder health.